March, 2014

409 Upper Dedham Road Dedham, ME 04429

To whom it may concern,

It is with great pleasure that I heartily recommend **David Fitzpatrick** for a position with your company. Based on my lengthy work experience with him, he clearly possesses the requisite qualities you are looking for and is an ideal candidate for the position.

I have known and worked directly with David since he joined the Bangor Daily News in 2005. I watched him grow and develop rapidly into an outstanding special sections writer in the advertising department. In brief, I know David very well. Following a 32-year career in the newspaper industry, I recently retired as sales and marketing director at the Bangor Daily News.

David brings the "total package" to your organization. Specifically, here are the qualities that define him. David is:

- that rare individual who is extremely proficient in and skilled at all facets of the publishing process, including project planning and organizing, interviewing, writing and editing, photography, layout, and prepress followup.
- a gifted journalist who can plan and juggle multiple, diverse writing projects with relative ease and then consistently meet all deadlines.
- a relentless yet disciplined driver for project quality and ultimate client satisfaction.
- a quick study who will easily grasp what it takes to be successful in whatever industry he chooses to work.
- a tireless worker with an enviable work ethic.
- a department "work horse" and "go-to" person who produces prodigious amounts of quality writing.
- a spirited team player who understands collaboration; who works smoothly with his editor, fellow writers, salespeople, and other company employees; and who places the company's needs and interests above everything else.
- a self-confident individual who welcomes challenges and doesn't back away from difficult problems, obstacles, or situations.
- a true "idea" person, who over the years has offered many innovative project and article concepts.
- an excellent systems troubleshooter who has the knack for solving computer problems and issues when they arose.
- a consummate professional who is well connected to the Maine business community and who truly understands the "lay of the

land." Because of the nature of his job at the Bangor Daily News, he has interviewed countless executives both within and outside Maine industry and numerous business owners across the state.

Above all, I firmly believe that David not only is extremely well suited for a position with your company, but also is a perfect fit for your organization. And, you can count on David setting the bar high and then exceeding those expectations. In my mind, you don't have a more qualified candidate.

If I can offer additional insight here or if you'd like to discuss David further, please contact me. You may reach me by phone: 843-5056. Or by email: mkearney2@gmail.com. Thank you so much for your consideration of David Fitzpatrick for a position in your organization.

Sincerely,

J. Wichael Kearney

To whom it may concern:

David M. Fitzpatrick joined the Bangor Daily News as a special sections writer in November 2005. I have been his supervisor during his career with the paper.

As a special sections writer, David has consistently provided content — articles and photographs — for the BDN's approximately 50 annual special sections. Topics range from agriculture, transportation, travel, and tourism to home decor, estate planning, the automotive industry, banking and finance, parenting, health care, and manufacturing.

Besides his writing and photography, David annually serves as defacto editor for some 25 special sections. His responsibilities include planning the editorial content of a particular section, working with writers and photographers (both staff and freelance) to provide informative and well-written articles and eye-catching imagery, designing and paginating the section, and working closely with BDN media representatives and press operators to ensure that the final product meets all quality standards.

David travels throughout Maine to interview people about their jobs, their hobbies, and other aspects of their lives. The special sections' staff covers Maine from Kittery to Madawaska, and I have dispatched David to just about every corner of the state.

Meanwhile, David also provides content — articles and photography — for The Weekly, a 12-page, community news-based broadsheet publication produced and delivered weekly to some 50,000 homes in the lower Penobscot Valley. He handles his Weekly assignments in conjunction with his assigned special sections.

At any time during the year, David will simultaneously handle two or three special sections while developing content for several Weekly issues. Focusing on his projects, he meets all production deadlines and delivers excellent content for the Bangor Daily News.

And David paginates many projects related to his work. He is well versed in InDesign.

He is also skilled in digital photography, a requisite for his work here.

We made an excellent decision when we hired David 8½ years ago. He has professionally performed all duties assigned to him and has often volunteered to assume additional work and assist other writers and myself with our assigned projects. David interacts well with co-workers and the public and has always represented the BDN well in his public contacts.

Brian F. Swartz

Special Sections Editor/The Weekly Editor

Bangor Daily News 207-735-6857 (cell)

bswartz@bangordailynews.com

Partition &

or visionsofmaine@tds.net

## BERNHOFF A. DAHL, M.D.

9 Shore Lane, Winterport, ME 04496 USA (207) 223-9998 – (207) 745-7272 (mobile) DrBDahl@aol.com www.DrBDahl.com

14 May 2012

Subject: Recommendation for David M. Fitzpatrick

It is an honor and privilege to write an affirmative recommendation for David M. Fitzpatrick.

I met David in June of 1998, when I was struggling with a computer, actually three. He stepped in and solved the problems, brought all three *up-to-date* and instructed me in nuances of the world of computers. This is still does, including just two days ago.

Over the ensuing years he has provided services and insight in:

software and hardware consultation
software installs
software education
hardware repair, installation, and troubleshooting
data backup and protection
graphic design
Web-site design
editing and writing
page layouts, including book designs
marketing and market research
publication support (navigating the self-publishing world)

David provided key support in finishing and promoting my books including: *The One-Page Strategic Planer*, *What Better Place To Die*, and *Optimize Your Life!*, which has been licensed in five languages worldwide.

On a personal level David is very reliable, has a classic New England sense-of-humor, is impeccably honest, and can type faster that anyone I have ever met. As a result of looking back over the past decade or so, I can enthusiastically recommend David for position(s) that can use his skills and personality.

If he is so great, why do I not hire him...which of course, I do, albeit on a part-time basis as a consultant, adviser and confidant.

If I can be of any further assistance in evaluating David for a specific position, please advise.

All the best-

Bernhoff A.A

*H*Dahl M.D.